



INDUSTRIAL & LOGISTICS AGENCY

SLOVAK REPUBLIC



COLLIERS INTERNATIONAL

Colliers International is one of the world's leading commercial real estate advisory companies with 400 offices in 69 countries. It has been operating in the Slovak Republic since 2003. Our office provides a full range of real estate consultancy services to multinational, national and local companies in the Slovak Republic. We work across all real estate market sectors and act for tenants, landlords, banks and investors.

GLOBAL STATS AT A GLANCE



€2.4 bn
in revenue



180 million sq m
under Management



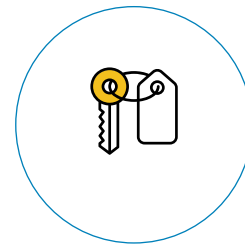
15,400
Professionals



€103 bn
Transactional Value

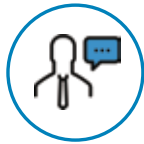


69
Countries



68,000
Lease/Sale Transactions

ABOUT US



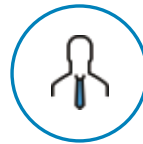
OCCUPIER SERVICES

The Colliers Industrial and Logistics Agency team helps occupiers of logistics, distribution and manufacturing premises. We do this by not only procuring industrial premises that best suit immediate and future business plans, but also advise on other key factors such as labour availability / cost, government grants / incentives, infrastructure changes and freight costs.

Our primary aim is to understand what our clients need and then deliver a real estate solution that helps their business goals. We provide real estate support so that our clients are able to focus on their day to day business. We support the process from the projects' inception to execution and even beyond.

Throughout the advisory process we rigorously work to identify the best building or land options, achieve optimum occupational costs and contract terms, support / lead contract negotiations, ensure counter-parties fulfil their obligations and identify and mitigate risks. Our ultimate aim is to ensure that the final building solutions fit our clients' needs and benefit their business.

Our industrial and logistics specialists have an exceptional track record in Tenant Representation services bringing together expertise and knowledge of the local and international market. We have worked on a range of challenging projects, sharing critical market know-how with our clients and exploiting opportunities locally as well as across national borders.



LANDLORD SERVICES

The Colliers Industrial and Logistics Agency team provides owners of industrial premises with sale / disposal or leasing advice. Our team provides owners with leasing strategies for vacant premises or future development and similarly guidance in case they plan to sell their industrial property. We collect and analyse market data that helps predict occupier trends, building competition, rental rates, prevailing lease conditions and sales prices.

We deliver leasing or sales marketing advice to owners and based upon an agreed strategy, execute on the plan. We also possess the knowledge and expertise to give owners advice on refurbishment or development costs and thereafter the ability to project manage the construction works programme that once complete will help the client achieve its aim.

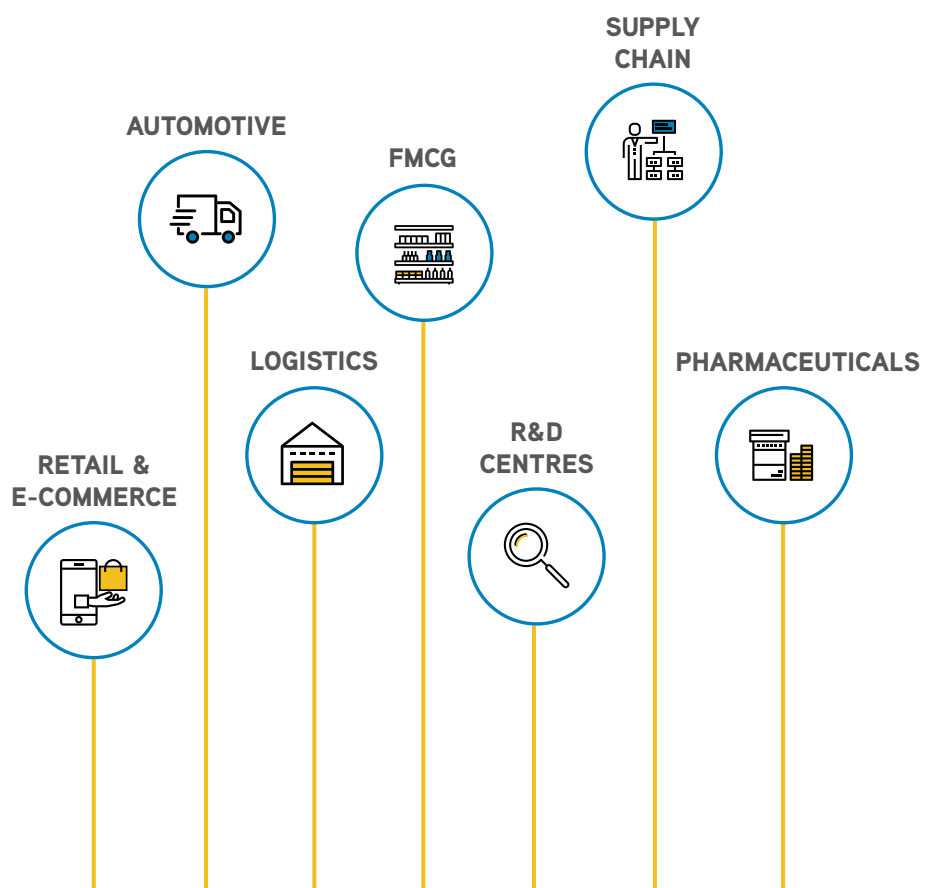
LOCAL STATS



We have leased industrial premises exceeding **525,000 sq m** in total since 2008.



Our team completed projects for over **60 clients** across the Slovak Republic.

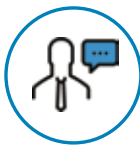


WHAT WE DO

The knowledge and experience of our Industrial and Logistics Agency team is used to provide clients with advice and assistance that generates a competitive advantage and commercial leverage.

We start by listening carefully to recognize the individual needs of the client. We provide unparalleled advice due to our comprehensive market knowledge and transactional experience, helping us to obtain the best possible lease, rent or sale conditions for the client.

The professionalism and quality of the service we offer is based upon our keen appreciation of commercial reality.

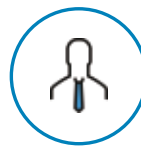


OCCUPIER SERVICES

We specialise in helping industrial space occupiers find suitable premises across the Slovak Republic. This starts by first understanding the occupier's needs and then through a structured process delivering the most suitable building either on a lease or freehold ownership basis.

Our services typically include:

- Property and site searches
- Accommodation cost analysis
- Lease or Purchase negotiations
- Lease reviews and lease renegotiation
- Built-to-lease premises
- Built-to-own premises
- Contractor tendering / monitoring
- Land acquisitions
- Lease disposals or sub-letting
- Sale & Leaseback advice



LANDLORD SERVICES

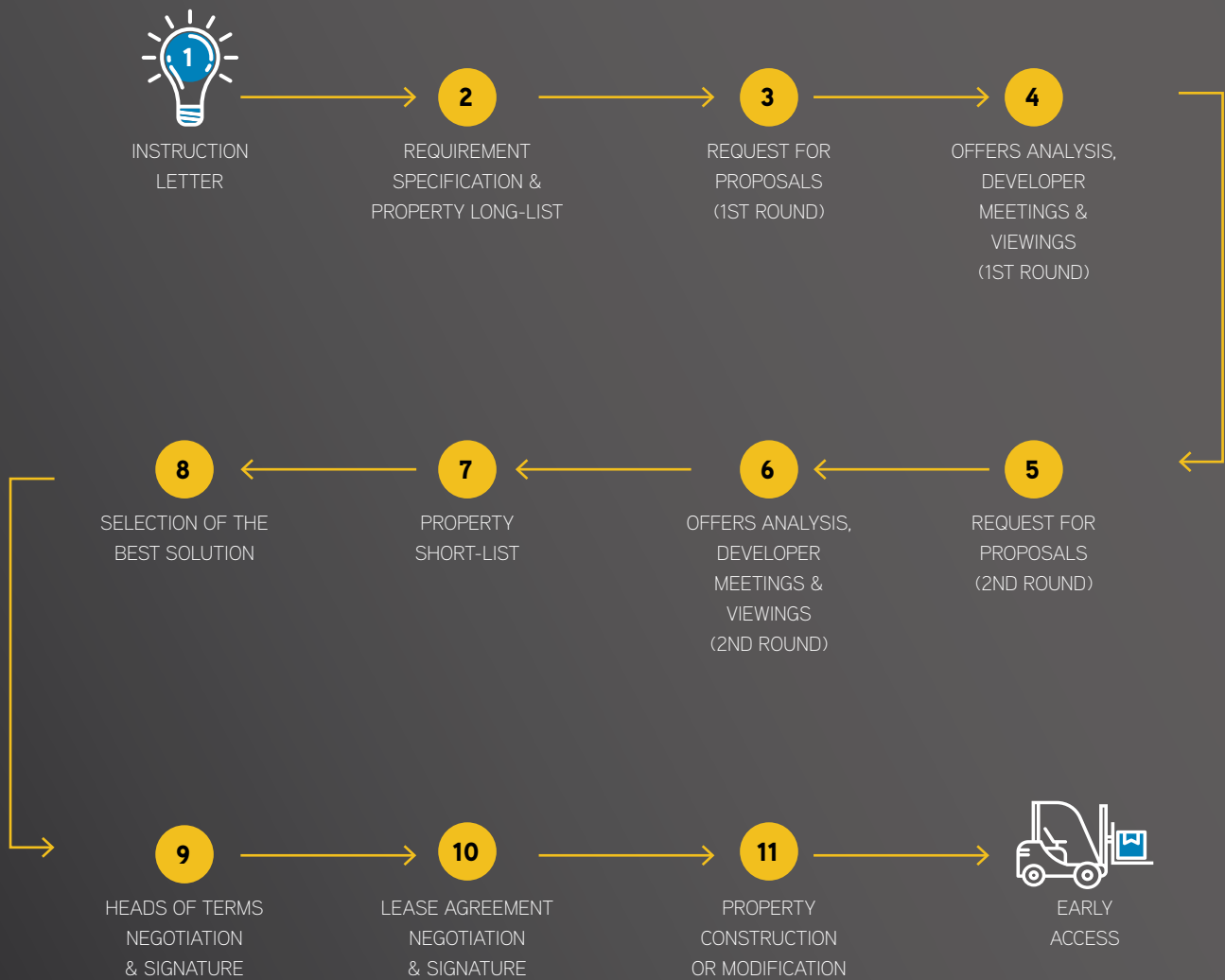
Our team is able to support developers and landlords of industrial properties with a range of services that helps deliver their commercial goals.

Our services typically include:

- Market trends (supply, occupier demand, construction)
- Land search & acquisition
- Project design and layout
- New build / refurbishment costs
- Competition analysis
- Property marketing & advertising
- Contract support

HOW IT WORKS?

OCCUPIER SERVICES



TRACK RECORD



BMW

Prologis Park Senec

Sq M: 25,000

Landlord: Prologis

New lease.

Colliers acted for the Tenant.



Faurecia

Goodman Park Košice

Sq M: 21,162

Landlord: Goodman

Lease renegotiation.

Colliers acted for the Tenant.



WEGU Slovakia

PNK Park SEREĎ

Sq M: 12,000

Landlord: PNK Group

New lease.

Colliers acted for the Tenant.



IDEAL Automotive

Malacky

Sq M: 12,000

New lease.

Colliers acted for the Tenant.



TI Automotive

Krásno nad Kysucou

Sq M: 12,000

New lease.

Colliers acted for the Tenant.



Freudenberg

Potvorice

Sq M: 40,000

Land aquisition.

Colliers acted for the Tenant.

Get in contact



Tomáš Horváth

Director

Mob.: +421 918 742 131

tomas.horvath@colliers.com



Jakub Miller

Senior Associate

Mob: +421 905 374 065

jakub.miller@colliers.com

Slovak Republic

Colliers International

Twin City Tower

Mlynské Nivy 10

821 09 Bratislava

Slovak Republic

Tel: +421 2 59 980 980

www.colliers.sk

Our range of services includes:

Investment Services

Building Consultancy

Real Estate Management Services

Valuation

Industrial & Logistics Agency

Market Research

Workplace Consultancy

Office Agency

